***Please state in the RFP that you acknowledge and accept the terms as stated in Addendum 1 in addition to the original RFP.

In answer to questions received by the vendors, the School District of Newberry County is posting the following information:

- 1. SDNC requests that proposals be separated by campus (do not combine all three locations into one proposal).
- 2. Walk-throughs are available by appointment with Tina Palmer.
- 3. Notification letters will be mailed. Vendors should receive a letter by May 11, 2012.
- 4. Criteria for evaluation of proposal:

A. Quality of Response – 40 points

- 1. Level of Experience (10 points). Describe how the qualification and experience of your firm best meet the requirements of this RFP. Proposals must include the following:
 - o a. How long the Firm has been in business.
 - o b. How much experience the firm has performing similar work.
- 2. Fulfillment and Support (18 points). Describe the key personnel assigned to SDNC's account and personnel assigned to provide sales and service support to SDNC's members. Proposals should include the following:
 - a. Name of dedicated account representative to handle NCSD's product,
 pricing and support questions.
 - o b. Professional development the firm provides around requested products.
 - c. Technical support available to NCSD how to request replacement parts,
 turn- around time on replacement parts, length of warranty/coverage, etc.
- 3. **References (10 points)**. Provide at least 3 educational references, preferably from within South Carolina.
- 5. Proposal (2 points)
 - o a. Were all directions for this RFP followed?
 - o b. Is the proposal logical, reasonable and professional?

 C. Vendor acknowledged and signed that they accept all terms as laid out by the RFP and/or any Addendums.

B. Pricing – 60 points

 1. The lowest responsive price proposal shall receive the full point value for this section; other proposals will receive points in inverse proportion to the lowest bid.

The School District of Newberry County reserves the right to refuse any and all proposals and waive informalities and minor irregularities in proposals received.